#### LETTER TO STAKEHOLDERS

#### **Overview of Business Performance**

During the current consolidated fiscal year, the Japanese economy has been on a moderate recovery trend, supported by improvements in employment and income conditions. However, the outlook remains uncertain due to persistent inflation, U.S. policy trends including trade policy, and fluctuations in financial and capital markets.

In light of the prolonged instability and volatility risks in the global economic environment, the Group continues to develop high-quality, price-competitive products while promoting activities to develop new customers and applications in order to maintain and improve earnings.

As a result, the Group's performance for the current consolidated fiscal year was as follows: net sales of \(\frac{\pmathbf{4}}{4}3,131\) million yen (up 3.9% YoY), operating income of \(\frac{\pmathbf{9}}{9},281\) million (up 6.0% YoY), ordinary income of \(\frac{\pmathbf{9}}{9},677\) million (down 9.8% YoY), and net income attributable to owners of parent of \(\frac{\pmathbf{4}}{6},830\) million (down 9.0% YoY).

The ratio of operating income to net sales increased 0.4 percentage points from the previous fiscal year to 21.5%.

The ratio of ordinary income to total assets decreased 2.2 percentage points from the previous fiscal year to 10.5%. The primary reason for the decrease in ordinary income was an increase in non-operating expenses.

Return on equity decreased 1.9 percentage points to 8.9%.

As a result, net income per share was \$2,354.19.

## **Overview of Performance by Business Segment**

### Japan Segment

Segment sales increased to \(\frac{\pmathbf{4}}{40}\),423 million (up 3.9% YoY) and segment income (operating income) increased to \(\frac{\pmathbf{9}}{9}\),014 million (up 6.6 % YoY).

In the field of anionic surfactants, overseas sales remained generally

strong, and the domestic textile segment also recovered during the current period, exceeding the previous year's level. As a result, sales to external customers reached \(\frac{1}{2}\), 742 million (up 6.1% YoY).

In the field of non-ionic surfactants, sales for toiletries remained sluggish, but overseas sales were generally strong, and the domestic textile segment also bottomed out and showed improvement. As a result, sales to external customers reached \(\frac{1}{2}\)24,004 million (up 1.7% YoY).

In the field of cationic and amphoteric surfactants, domestic sales for household detergents were sluggish, resulting in sales to external customers of ¥813 million (down 2.0% YoY).

In the field of high polymer and inorganic products, etc., overseas sales were generally strong. In the domestic textile sector, although there were differences depending on the production area and application, overall sales improved. In the non-textile industrial sector, sales of automotive parts and resin molding products performed well, exceeding the level of the same period of the previous year. As a result, net sales to external customers were ¥11,863 million (up 8.2% YoY).

## **Asia Segment**

Net sales to external customers for the fiscal year were \(\frac{\text{\frac{4}}}{2,708}\) million (up 3.6% YoY) and segment profit (operating profit) was \(\frac{\text{\frac{4}}}{290}\) million (down 7.1% YoY).

In the field of anionic surfactants, sales to external customers were \(\frac{4}{6}\) million (up 18.2% YoY) due to advance orders from customers, despite processing agent sales remaining largely flat due to sluggish textile market conditions.

In the field of nonionic surfactants, sales to external customers were ¥542 million (up 7.5% YoY), driven by solid orders for thobe fabric destined for the Middle East.

In the cationic and anionic surfactant segment, sales to external customers were ¥4 million (down 54.9% YoY), due to sluggish demand for fabric softeners amid the sluggish textile market.

In the field of high polymers and inorganic products, sales to external customers were \(\frac{4}{2}\),154 million (up 2.8% YoY) due to the impact of foreign exchange rates. However, sales were lower than the same period of the

previous year due to the continuing global slump in the apparel market..

## A Message from the Management

We focus on R & D, with 30% of our employees in the R & D division, supplying users in a variety of industries, especially the textile industry, with a wide range of products essential for improving quality and productivity. Our goal is to become a stronger, more profitable company that can respond to the global economy.

We have established its current position by continuing to develop unique technologies not only in the surfactant field but also in the polymer field. Our customer base spans a wide range of fields, and we are confident that by accurately grasping customer needs, we will be able to significantly expand our accumulated technological capabilities. In other words, we are deepening and expanding the chain of development from the development of oil for fibers to Polymer Matsumoto Microsphere, oil for DI cans of metal processing oil, and magnetic fluid.

The global economic environment is expected to remain unpredictable due to instability and prolonged risk of volatility.

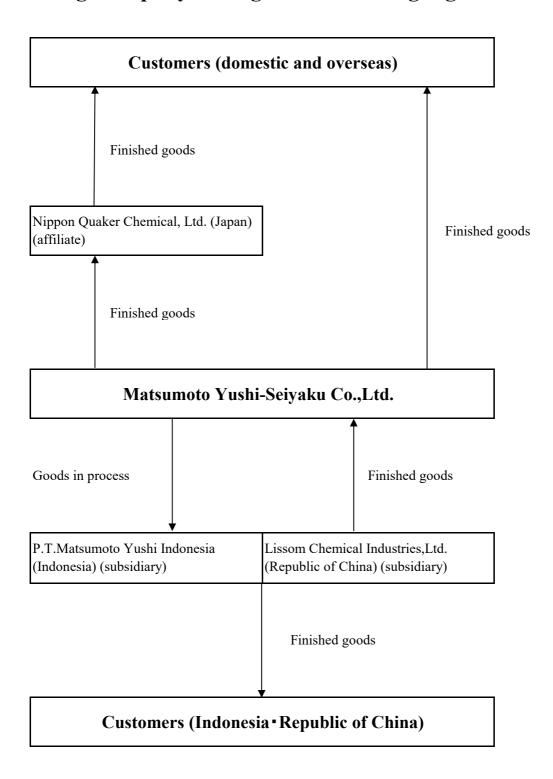
Under these circumstances, we will continue its efforts to strengthen our management foundation. In response to fluctuations in global demand in the textile and automotive industries, we will flexibly adjust production volumes, develop competitive new products, expand sales channels, maintain a stable product supply system, and rationalize our operations.

In addition, we have been working to strengthen our production facilities over the past few years, and we will continue to make effective use of these facilities.

In R&D, we are developing new materials and higher value-added applications, and we intend to continue to operate our business flexibly by putting the right people in the right jobs to respond to changing social conditions.

Sincerely,
NAOKI KIMURA
President and CEO

# **Holding Company Configuration and Highlights of Business**



#### CORPORATE GOVERNANCE

We are working to achieve a highly transparent and sound system of corporate governance that enables us to realize stable and continuous improvement of enterprise value.

In addition to the regular monthly meetings of the board of directors, extraordinary meetings are held as necessary to make timely decisions. Directors, statutory auditors, and the chiefs of the department have a joint meeting once a week. They ensure legal compliance and the legitimate execution of business. The term of office of directors is one year to respond to the rapidly changing business environment.

We adopt a board of statutory auditor system. The board consists of three auditors, one of whom is a full-time auditor. They also attend the director meetings and join other significant discussions to observe the appropriateness of managerial business execution.

As for internal auditing, the Internal Auditing Department is working on the promotion and improvement of internal control and maintaining close coordination with the Board of Statutory Auditors and Accounting Auditor.

# MATSUMOTO YUSHI-SEIYAKU CO., LTD. AND A SUBSIDIARY

#### **Selected Financial Data**

## Years ended March 31

rears chaca March of	<u>2025</u>	<u>2024</u>	<u>2023</u>	2022	<u>2021</u>
Results for the year (millions of Yen):					
Net Sales	43,131	41,526	39,628	37,248	29,605
Cost of sales	29,441	28,569	27,613	27,439	21,991
Gross profit	13,691	12,958	12,015	9,809	7,614
Selling, general and administrative expenses	4,409	4,199	4,238	4,051	3,668
Operating income	9,282	8,759	7,777	5,759	3,946
Other income(expenses) Income before income taxes and non-controlling interests	459 9,741	1,974 10,733	2,267 10,044	2,017 7,776	858 4,804
Income taxes					
current	2,799	3,110	2,782	2,319	1,380
deferred	(1)	(5)	1	(41)	(21)
Net income	6,943	7,628	7,262	5,498	3,445
Net income attributable to : non controlling interests in subsidiary owners of parent	(112) 6,830	(124) 7,505	(15) 7,247	(6) 5,492	(12) 3,433
Acquisition of property,					
plant and equipment	1,181	1,064	435	462	792
Depreciation and amortization	1,059	963	935	929	931
Per share of common stock(Yen): Net income attributable to owners of parent	2,354.19	2,586.38	2,259.37	1,697.19	1,060.99
Cash dividends	400.00	400.00	350.00	350.00	300.00
Year-end financial position(millions of Yen	ı):				
Total current assets	66,121	66,439	61,787	60,277	53,079
Total property, plant and equipment	7,388	7,852	7,160	6,153	6,747
Total investments and other assets	21,680	15,222	10,242	9,777	8,824
Total current liabilities	11,018	11,498	10,923	11,405	9,057
Total long-term liabilities	2,804	2,677	1,797	1,409	1,250
Non-controlling interests	1,963	1,979	1,777	155	143
Foreign currency translation adjustments	28	(83)	(195)	(47)	(165)
Total net assets	81,367	75,338	66,470	63,393	58,344
Other year-end data:					
Number of shares issued(thousands)	4,513	4,513	4,513	4,513	4,513
Number of shareholders	807	782	764	774	694

# MATSUMOTO YUSHI-SEIYAKU CO.,LTD. AND A SUBSIDIARY CONSOLIDATED BALANCE SHEETS MARCH 31, 2025 and 2024

ASSETS			Million	s of y	ven	Thousands of U.S.dollars (Note 1)			
Cash and cash equivalents (Note 5,6)	<u>ASSETS</u>		2025		2024		2025		2024
Short-term investments (Note 5,6)   510   510   3,423   3,423   Notes and accounts receivable(Note 5):   Trade	Current assets:								
Notes and accounts receivable(Note 5):   Trade	Cash and cash equivalents(Note 5)	¥	49,831	¥	50,549	\$	334,434	\$	339,257
Trade         7,072         7,489         47,460         50,261           Associates         2,244         2,063         15,062         13,847           Other         65         37         439         251           Electronically recorded monetary claims(Note 5):         373         327         2,501         2,193           Allowance for doubtful accounts         (8)         (22)         (54)         (149)           Allowance for doubtful accounts         (8)         (22)         (54)         (149)           Janch Structures         9,746         9,894         65,408         66,402           Inventories (Note 7)         5,901         5,379         39,605         36,099           Other current assets         134         107         898         716           Total current assets         66,121         66,439         443,767         445,897           Property, plant and equipment (Note 9):         18,516         17,944         124,270         120,432           Construction in progress         36         225         243         1,507           Accumulated depreciation         (22,178)         (21,127)         (148,843)         (141,792)           Total property, plant and equipment         7,3	Short-term investments (Note 5,6)		510		510		3,423		3,423
Associates	Notes and accounts receivable(Note 5):								
Other   65   37   439   251	Trade		7,072		7,489		47,460		50,261
Allowance for doubtful accounts	Associates		2,244		2,063		15,062		13,847
Allowance for doubtful accounts  (8) (22) (54) (149)  9,746 9,894 65,408 66,402  Inventories (Note 7) 5,901 5,379 39,605 36,099  Other current assets 134 107 898 716  Total current assets 66,121 66,439 443,767 445,897  Property, plant and equipment(Note 9):  Land 1,639 1,642 11,003 11,022  Buildings and structures 9,374 9,168 62,912 61,532  Machinery and equipment 18,516 17,944 124,270 120,432  Construction in progress 36 225 243 1,507  29,566 28,979 198,428 194,492  Accumulated depreciation (22,178) (21,127) (148,843) (141,792)  Total property, plant and equipment 7,388 7,852 49,586 52,700  Investments in affiliates (Note 5) 19,793 13,366 132,842 89,703  Long-term loans (Note 5) 252 254 1,692 1,707  Deferred income taxes (Note 14) 7 9 50 61  Other 716 729 4,808 4,896  Allowance for doubtful accounts (4) (4) (28) (28)	Other		65		37		439		251
Note   10	Electronically recorded monetary claims(Note	5):	373		327		2,501		2,193
Inventories (Note 7)   5,901   5,379   39,605   36,099     Other current assets   134   107   898   716     Total current assets   66,121   66,439   443,767   445,897      Property, plant and equipment(Note 9) :   Land	Allowance for doubtful accounts		(8)		(22)		(54)		(149)
Other current assets         134         107         898         716           Total current assets         66,121         66,439         443,767         445,897           Property, plant and equipment (Note 9):         Land         1,639         1,642         11,003         11,022           Buildings and structures         9,374         9,168         62,912         61,532           Machinery and equipment         18,516         17,944         124,270         120,432           Construction in progress         36         225         243         1,507           Accumulated depreciation         (22,178)         (21,127)         (148,843)         (141,792)           Total property, plant and equipment         7,388         7,852         49,586         52,700           Investments in affiliates (Note 8)         914         868         6,137         5,822           Investments in securities (Note 5,6)         19,793         13,366         132,842         89,703           Long-term loans (Note 5)         252         254         1,692         1,707           Deferred income taxes (Note 14)         7         9         50         61           Other         716         729         4,808         4,896 </th <th></th> <th></th> <th>9,746</th> <th></th> <th>9,894</th> <th></th> <th>65,408</th> <th></th> <th>66,402</th>			9,746		9,894		65,408		66,402
Property, plant and equipment(Note 9) :   Land	Inventories (Note 7)		5,901		5,379		39,605		36,099
Property, plant and equipment(Note 9):  Land Buildings and structures 9,374 9,168 62,912 61,532 Machinery and equipment 18,516 17,944 124,270 120,432 Construction in progress 36 225 243 1,507 29,566 28,979 198,428 194,492 Accumulated depreciation (22,178) Total property, plant and equipment 7,388 7,852 49,586 52,700  Investments and other assets: Investments in affiliates(Note 8) 19,793 13,366 132,842 89,703 Long-term loans(Note 5) 252 254 1,692 1,707 Deferred income taxes(Note 14) 7 9 50 61 Other 716 729 4,808 4,896 Allowance for doubtful accounts (4) (4) (28) (28)	Other current assets		134		107		898		716
Land         1,639         1,642         11,003         11,022           Buildings and structures         9,374         9,168         62,912         61,532           Machinery and equipment         18,516         17,944         124,270         120,432           Construction in progress         36         225         243         1,507           Accumulated depreciation         (22,178)         (21,127)         (148,843)         (141,792)           Total property, plant and equipment         7,388         7,852         49,586         52,700           Investments in affiliates(Note 8)         914         868         6,137         5,822           Investments in securities (Note 5,6)         19,793         13,366         132,842         89,703           Long-term loans(Note 5)         252         254         1,692         1,707           Deferred income taxes(Note 14)         7         9         50         61           Other         716         729         4,808         4,896           Allowance for doubtful accounts         (4)         (4)         (28)         (28)	Total current assets		66,121		66,439		443,767		445,897
Investments and other assets:  Investments in affiliates(Note 8)  Investments in securities (Note 5,6)  Investments in affiliates(Note 8)  In	Land Buildings and structures Machinery and equipment Construction in progress  Accumulated depreciation Total property, plant and		9,374 18,516 36 29,566 (22,178)		9,168 17,944 225 28,979 (21,127)		62,912 124,270 243 198,428 (148,843)	_	61,532 120,432 1,507 194,492 (141,792)
	Investments and other assets: Investments in affiliates(Note 8) Investments in securities (Note 5,6) Long-term loans(Note 5) Deferred income taxes(Note 14) Other Allowance for doubtful accounts Total investments and other assets		914 19,793 252 7 716 (4) 21,680		868 13,366 254 9 729 (4) 15,222	_	6,137 132,842 1,692 50 4,808 (28) 145,502		5,822 89,703 1,707 61 4,896 (28) 102,161
Total assets \( \frac{\frac{1}{2}}{2} \frac{95,189}{2} \frac{\frac{1}{2}}{2} \frac{89,513}{2} \frac{\$638,855}{2} \frac{\$600,758}{2} \]	Total assets	¥	95,189	¥	89,513	\$	638,855	\$	600,758

The accompanying no	tes are an ıntegra	I part of these	statements.
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			Thousands of U.S. dollars			
<u>LIABILITIES AND</u>	Million	s of yen	(No	te 1)		
SHAREHOLDERS' EQUITY	2025	2024	2025	2024		
Current liabilities:						
Accounts payable(Note 5):						
Trade	¥ 7,313	¥ 6,508	\$ 49,082	\$ 43,675		
Associates	932	691	6,253	4,640		
Other	1,077	2,009	7,228	13,481		
Accrued income taxes	1,284	1,749	8,616	11,737		
Accrued bonuses to employees	334	329	2,245	2,210		
Other current liabilities	78	212	523	1,423		
Total current liabilities	11,018	11,498	73,946	77,167		
Long-term liabilities						
Retirement benefit liability(Note 10)	1,007	1,023	6,760	6,869		
Asset retirement obligations(Note 19)	120	120	809	805		
Deferred income taxes (Note 14)	1,597	1,437	10,721	9,646		
Other liabilities	79	97	531	649		
Total long-term liabilities	2,804	2,677	18,821	17,969		
Total liabilities	13,822	14,175	92,767	95,136		
Net assets:						
Shareholders' equity						
Common stock						
Authorized 16,000,000 shares						
Issued 2025- 4,512,651 shares (Note 11)	6,090	6,090	40,873	40,873		
Capital surplus	6,612	6,518	44,378	43,747		
Retained earnings	74,323	68,654	498,814	460,763		
Less, treasury stock, at cost: (Note 11)	(12,134)	(12,131)	(81,434)	(81,414)		
Total Shareholders' equity	74,892	69,131	502,631	463,968		
Accumulated other comprehensive income						
Unrealized gain (loss) on available-for-sale						
securities	4,479	4,302	30,063	28,872		
Foreign currency translation adjustments	28	(83)	185	(555)		
Remeasurements of defined benefit plans	5	8	33	52		
Total accumulated other comprehensive income	4,512	4,227	30,281	28,369		
Non-controlling interests	1,963	1,979	13,176	13,285		
Total net assets	81,367	75,338	546,088	505,622		
Total liabilities and net assets	¥ 95,189	¥ 89,513	\$ 638,855	\$ 600,758		

# MATSUMOTO YUSHI-SEIYAKU CO.,LTD AND A SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME YEARS ENDED MARCH 31, 2025 and 2024

	Millions of yen			en	Thousands of U.S. dollars (Note 1)				
		2025		2024		2025		2024	
Net sales(Note 16,17,21)	¥	43,131	¥	41,526	\$	289,472	\$	278,701	
Cost of sales(Note 16,17)		29,441		28,569		197,589		191,735	
Gross profit		13,691		12,958		91,883		86,966	
Selling, general and									
administrative expenses (Note 12,13)		4,409		4,199		29,590		28,182	
Operating income		9,282		8,759		62,293		58,784	
Other income (expenses):									
Interest and dividend income		467		246		3,134		1,652	
Interest expenses		(0)		(14)		(1)		(94)	
Investment profit (Loss) on equity method		148		201		994		1,351	
Foreign exchange profit (Loss)		(394)		1,269		(2,646)		8,517	
Gain (Loss) on redemption of investment securities		(33)		_		(220)		_	
Other, net		271		272		1,819		1,825	
Income before income taxes and									
non-controlling interests		9,741		10,733		65,374		72,034	
Income taxes (Note 14):									
Current		2,799		3,110		18,788		20,871	
Deferred		(1)		(5)		(10)		(34)	
		2,798		3,105		18,779		20,837	
Net income		6,943		7,628		46,595		51,197	
Net income attributable to:									
Non-controlling interests in subsidiary		(112)		(124)		(754)		(831)	
Owners of parent	¥	6,830	¥	7,505	\$	45,841	\$	50,366	
						U.S. o	dallar	7	
		Yen		Yen			te 1)	5	
		2025		2024		2025		2024	
Net income per share:									
Basic(Note 18)	¥	2,354.19	¥	2,586.38	\$	15.800	\$	17.358	
Cash dividends per share(Note 11)	•	400.00	•	400.00	Ψ	2.685	Ψ	2.685	
cash arriadian per mane(11000 11)				100.00		2.003		2.003	

The accompanying notes are an integral part of these statements.

# MATSUMOTO YUSHI-SEIYAKU CO.,LTD AND A SUBSIDIARY CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME YEARS ENDED MARCH 31, 2025 and 2024

						Thousands o	f U.S. o	lollars	
		Million	s of ye	n	(Note 1)				
		2025	2024		2025		2024		
Income before income taxes and non-controlling interests	¥	6,943	¥	7,628	\$	46,595	\$	51,197	
Other comprehensive income(Note 15):									
Unrealized gains (losses) on available-for-sale									
securities		177		2,040		1,190		13,692	
Foreign currency translation adjustments		180		211		1,205		1,415	
Remeasurement of defined benefit plans		(0)		24		(2)		163	
Share of other comprehensive income of associ	ates								
accounted for using equity method		(2)		1		(16)		5	
Total other comprehensive income ( loss )		354		2,276		2,378		15,275	
Comprehensive income	¥	7,297	¥	9,904	\$	48,973	\$	66,472	
Comprehensive income attributable to:									
Owners of the parent company		7,115		7,505		47,754		50,366	
Minority interests		182		124		1,219		831	

# MATSUMOTO YUSHI-SEIYAKU CO.,LTD AND A SUBSIDIARY CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS YEARS ENDED MARCH 31, 2025 and 2024

,							Millions of	yen				
	_			Shareholders' eq	uity		Accumulated other comprehensive income					
	Number of shares issued (thousands)	Common stock	Capital surplus	Retained earnings	Treasury stock	Total Shareholders' equity	Unrealized gain (loss) on other securities	Foreign currency translation adjustments	Remeasurem ents of defined benefit plans	Total Accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at March 31, 2023	4,513	6,090	6,518	62,165	(12,126)	62,647	2,262	(195)	(20)	2,047	1,777	66,470
Cash dividends Net income attributable to				(1,016)		(1,016)						(1,016)
owners of parent Purchase of treasury stock Net change of items other than shareholders' equity				7,505	(5)	7,505 (5)	2,040	112	28	2,180	203	7,505 (5) 2,383
Balance at March 31, 2024	4,513	¥ 6,090	¥ 6,518	¥ 68,654	¥ (12,131)	¥ 69,131	¥ 4,302		¥ 8	¥ 4,227	¥ 1,979	¥ 75,338
Cash dividends Net income attributable to		,		(1,161)		(1,161)						(1,161)
owners of parent				6,830		6,830						6,830
Purchase of treasury stock Purchase of shares of consolidated					(3)	(3)						(3)
subsidiaries			94			94						94
Net change of items other than shareholders' equity							177	110	(3)	285	(16)	269
Balance at March 31, 2025	4,513	¥ 6,090	¥ 6,612	¥ 74,323	¥ (12,134)	¥ <u>74,892</u>	¥ 4,479	¥ 28	¥ 5	¥ 4,512	¥ 1,963	¥ 81,367
	<u>-</u>					Thousan	nds of U.S. do	<u> </u>				
	_			Shareholders' eq	uity			Accumulated oth	er comprehensive i	ncome Total	_	
	Number of shares issued (thousands)	Common stock	Capital surplus	Retained earnings	Treasury stock	Total Shareholders' equity	Unrealized gain (loss) on other securities	Foreign currency translation adjustments	Remeasurem ents of defined benefit plans	Accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at March 31, 2023	4,513	\$ 40,873	\$ 43,747	\$ 417,213	\$ (81,383)	\$ 420,450	\$ 15,180	\$ (1,309)	(135)	\$ 13,737	\$ 11,924	\$ 446,110
Cash dividends Net income attributable to				(6,816)		(6,816)						(6,816)
owners of parent				50,366		50,366						50,366
Purchase of treasury stock  Net change of items other than shareholders' equity					(31)	(31)	13,692	753	187	14,633	1,361	(31)
Balance at March 31, 2024	4,513	\$ 40,873	\$ 43,747	\$ 460,763	\$ (81,414)	\$ 463,968	\$ 28,872			\$ 28,369		\$ 505,622
Cash dividends Net income attributable to	,			(7,789)		(7,789)						(7,789)
owners of parent				45,841	(= a)	45,841						45,841
Purchase of treasury stock Purchase of shares of consolidated subsidiaries			631		(20)	(20) 631						(20) 631
Net change of items other than shareholders' equity			, <u>, , , , , , , , , , , , , , , , , , </u>				1,190	740	(19)	1,911	(109)	1,802
Balance at March 31, 2025	4,513	\$ 40,873	\$ 44,378	\$ 498,814	\$ (81,434)	\$ 502,631	\$ 30,063	\$ 185	\$ 33	\$ 30,281	\$ 13,176	\$ 546,088

The accompanying notes are an integral part of these statements.

# MATSUMOTO YUSHI-SEIYAKU CO.,LTD AND A SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED MARCH 31, 2025 and 2024

				f U.S. dollars
		ns of yen		te 1)
	2025	2024	2025	2024
Cash flows from operating activities:				
Net income	¥ 9,741	¥ 10,733	\$ 65,374	\$ 72,034
Adjustments for:				
Depreciation and amortization	1,059	963	7,108	6,461
Loss (gain) on sales and disposal of property,	(79)	1	(532)	4
Loss (gain) on sale of investment securities	33	_	220	_
Loss (gain) on sale of investment securities	(51)	_	(344)	_
Allowance for doubtful accounts	(15)	4	(103)	29
Investment (profit) loss on equity method	(148)	(204)	(994)	(1,371)
Increase (decrease) in retirement benefit liability	(18)	(3)	(120)	(20)
Increase (decrease) in provision for bonuses	5	(8)	34	(54)
Interest and dividend income	(467)	(246)	(3,134)	(1,652)
Interest expenses	0	14	1	94
Foreign exchange (profit) loss	306	(1,100)	2,055	(7,384)
Decrease (Increase) in notes and accounts receivable	231	(401)	1,550	(2,690)
Decrease (Increase) in inventories	(496)	531	(3,329)	3,565
Increase (Decrease) in accounts payable	1,031	(373)	6,918	(2,507)
Increase (Decrease) in accrued consumption tax	(108)	21	(725)	138
Other, net	(560)	186	(3,755)	1,250
Sub total	10,463	10,117	70,221	67,899
Interest and dividend income received	557	391	3,737	2,625
Interest expenses paid	(0)	(14)	(1)	(94)
Income taxes paid	(3,252)	(3,119)	(21,825)	(20,934)
Net cash provided by operating activities	7,768	7,375	52,133	49,495
Cash flows from investing activities:				
Repayment of maturity of time deposits	(1,020)	(1,020)	(6,846)	(6,846)
Proceeds from maturity of time deposits	1,020	1,020	6,846	6,846
Receipt from redemption of investment securities	172	316	1,157	2,124
Proceeds from sale of investment securities	914	_	6,132	
Payments for purchase of property, plant and equipment	(1,181)	(1,064)	(7,929)	(7,140)
Payments for purchase of securities	(1,999)	(15,000)	(13,414)	(100,671)
Payments for purchase of investments in securities	(7,067)	(2,125)	(47,431)	(14,263)
Other, net	106	2	713	14
Net cash provided by (used in) investing activities		(17,871)	(60,772)	(119,937)
Cash flows from financing activities:				
Cash dividends paid	(1,134)	(992)	(7,609)	(6,657)
Cash dividends paid to non-controlling shareholders	(1,13.1) $(17)$	(21)	(112)	(143)
Purchase of treasury stock	(3)	(5)	(20)	(31)
Repayments of lease obligations	(2)	(2)	(14)	(14)
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	(87)	_	(584)	_
Net cash used in financing activities	(1,243)	(1,020)	(8,339)	(6,846)
Effect of exchange rate changes on cash and cash equivalents	(187)	1,187	(1,258)	7,970
Net increase (decrease) in cash and cash equivalents	(2,717)	(10,328)	(18,236)	(69,318)
Cash and cash equivalents at beginning of year	35,549	45,878	238,585	307,904
Cash and cash equivalents at end of year (Note 5)	¥ 32,832	¥ 35,549	\$ 220,349	\$ 238,585

The accompanying notes are an integral part of these statements.

### MATSUMOTO YUSHI-SEIYAKU CO.,LTD. AND SUBSIDEARIES

Notes to Financial Statements Years Ended March 31, 2025 and 2024

#### **Basis of Presenting Consolidated Financial Statements**

Matsumoto Yushi-Seiyaku Co.,Ltd.(the "Company") maintains its accounts and records in accordance with the provisions set forth in the Company Code of Japan (the "Code") and the Financial Instruments and Exchange Act and in conformity with accounting principles and practices generally accepted in Japan, which are different from the accounting and disclosure requirements of International Accounting Standards.

The Company's overseas subsidiaries maintain their accounts and records in conformity with generally accepted accounting principles and practices prevailing in their countries of domicile.

The accompanying consolidated financial statements are prepared based on the consolidated financial statements of the Company and its subsidiaries (the "Group") which were filed with the Director of Kanto Local Finance Bureau as required by the Financial Instruments and Exchange Act.

In preparing the accompanying consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan.

The translation of the Japanese yen amounts into U.S. dollars is included solely for the convenience of the reader, using the approximate exchange rate at March 31, 2025, which was  $\frac{149}{2}$  to U.S.\$1.00. These translations for convenience should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.

# 1. Matters Concerning Scope of Consolidation and Application of Equity Method

- The Number of Consolidated Subsidiaries: 2 companies P.T.Matsumoto Yushi Indonesia Lissom Chemical Industry, Ltd.
- •The Number of Affiliated Companies Accounted for Using The Equity Method:1company Nippon Quaker Chemical.Ltd

#### 2. Summary of Significant Accounting Policies

#### (1) Matters Concerning The Fiscal Year of Consolidated Subsidiaries

The balance sheet date of P.T. Matsumoto Yushi Indonesia and Lissom Chemical Industry. Ltd. is December 31. Their financial statements as of December 31 are used in preparation of the consolidated financial statements. Significant transactions, if any, in the period from January 1 to March 31, have been adjusted in the consolidated financial statements.

#### (2) Short-term Investments and Investments in Securities

In accordance with the Financial Instruments and Exchange Act, securities should be classified into four categories: trading securities, held-to-maturities securities, equity investments in an affiliate and other securities. Equity and debt securities are classified as other securities.

- Debt securities intended to be held to maturity: The amortized cost method using the straight-line method.
- · Available-for-sale securities

Other than equity securities without marketable prices: The fair value method based on the market

prices as of the balance sheets date. (Unrealized gains on available-for-sale securities are included directly in the net assets and costs of selling available-for-sale securities is calculated by the total-average method)

Equity securities without market prices: The cost method using the total-average method.

#### (3)Inventories

Finished products, work in process, purchased merchandise and law materials are stated at cost determined(net realized value method) by the weighted average method. Supplies and containers are stated at the most recent purchase prices.

#### (4)Property, Plant and Equipment

Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment are as follows:

Buildings i Buildings acquired before March 31, 1998

Declining-balance method.

ii Buildings acquired after April 1, 1998

Straight-line method.

Structures i Structures acquired before March 31, 2016

Declining-balance method.

ii Structures acquired after April 1, 2016

Straight-line method.

Machinery and Equipment Declining-balance method.

Leased Assets Straight-line method over the lease period assuming no

residual value.

#### (5)Intangible Assets

Amortization of intangible assets is computed by the straight-line method.

#### (6)Accounting standards for significant allowances

· Allowance for doubtful accounts

Allowance for doubtful accounts is provided to reserve probable losses from bad debt. It consists of the estimated uncollectible amount of certain identified doubtful receivable and the amount estimated on the basis of the past default ratio for normal receivables.

Accrued Bonuses to Employees

As a general practice in Japan, bonuses are normally payable to employees in early summer and early winter covering the first and second half of the year, respectively. The Company records such accrued bonus liabilities at March 31.

#### (7) Accrued Severance Indemnities

Accrued severance indemnities are provided based on the amount of projected benefit obligation reduced by pension plan assets at fair value at the end of the period.

Employees' retirement benefits, covering employees of the Company, are provided through unfunded lump-sum benefit plans and funded noncontributory pension plans. Under the plans, eligible employees are entitled, under most circumstances, to severance payments based on compensation at the time of severance and year of service.

Actuarial losses will be amortized over five years beginning with the next year and past service cost will be expensed in the fiscal year collectively.

#### (8) Standards for Recognizing Revenues and Expenses

①Description of the performance obligations in the main business

The Group sells products related to the two divisions in the surfactant division and the polymer and inorganic products division.

©The normal point in time at which the entity fulfils the performance obligation (The normal point in time at which revenue is recognized)

Revenue from sales of products is recognized at the time of delivery of the products because the customer has gained control over the products and the performance obligations are satisfied at the time of delivery of the products. However, for domestic sales of goods or products, revenue is recognized at the time of shipment if the period between the time of shipment and the time when control of the goods or products is transferred to the customer is a normal period.

#### (9) Translation of Foreign Currencies

Foreign currency receivables and payables are translated into Japanese yen at the exchange rates in effect on the balance sheet date, and translation gains or losses are charged to income in the year incurred.

Assets, liabilities, revenue and expenses of overseas subsidiary are translated into Japanese yen at the exchange rates in effect on balance sheet date and shareholders' equity is translated into Japanese yen at historical rates. Differences arising from translation are presented as "Foreign currency translation adjustments" in the accompanying consolidated balance sheets.

#### (10)Consolidated Statement of Cash Flows

For the purposes of cash flow statements, cash and cash equivalents comprise cash on hand, deposits held at call with banks, net of overdrafts and all highly liquid investments with maturities of three months or less.

### 3. Significant Accounting Estimates

Items whose amounts have been recorded in the consolidated financial statements for the current consolidated fiscal year based on accounting estimates that may have a material impact on the consolidated financial statements for the following consolidated fiscal year are as follows:

- •Investment securities (unlisted stocks)
- (1)Amounts in the Consolidated Statements

			Thousands of
	Millions	of Yen	U.S dollars
	2025	2024	2025
Investment securities (unlisted stocks)	4,451	2,957	29,876

In the event that the real value of unlisted shares, whose market value is deemed extremely difficult to ascertain, declines significantly due to deterioration in the financial condition of the investee, it is determined whether to devalue the value following an assessment of the possibility of recovery,

If the performance of the investee declines significantly in the future and the appraised value of the investment securities is devalued, it may have a material impact on the business performance of our group in the following fiscal year and thereafter.

## 4. Unapplied Accounting Standard

Following accounting standards and guidance are those issued but not yet applied.

- Accounting Standard for Leases (ASBJ Statement No.34, September 13, 2024)
- Implementation Guidance on Accounting Standard for Leases (ASBJ Guidance No.33, September 13, 2024)
- (1) Overview

Similar to international accounting standards, this establishes treatment such as recognizing assets and liabilities for all leases of the lessee.

#### (2)Planned Application

To be applied from the beginning of the fiscal year ending March 31, 2028.

#### (3)Effects of Accounting Standard Application

The impact amount is currently being evaluated at the time of preparing these consolidated financial statements.

#### 5. Financial Instruments

#### (1)Circumstances on financial instruments

#### (a) Policy for financial instruments

The Company and its consolidated subsidiaries manage the temporary surplus funds by deposit and securities with banks that have a high level of safety. The Company and its consolidated subsidiaries raise funds for business operation with short-term bank loans.

#### (b) Details and risk of financial instruments and its risk management

Receivables such as notes and accounts receivable are exposed to customer's credit risk.

Receivables denominated in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates.

In order to reduce to the customer's credit risk, the Company monitors the dues and balances by customer.

Short-term investments and investments in securities are exposed to market fluctuation risk, but mainly consist of equity of the companies which conduct business with the Company. The Company periodically monitors the fair value of the security and the financial condition of the issuer.

Payables such as accounts payable are due within 6 months.

Payables denominated in foreign currency are exposed to the risk of fluctuation in foreign currency exchange rates.

#### (c) Supplemental information on fair values of financial instruments

Fair values of financial instruments include values based on market price and reasonably estimated values when market price is not available. Because variable factors are counted in the estimation, the estimated values may vary by adopting different assumptions.

#### (2) Fair value of financial instruments

Financial instruments at March 31, 2025 and 2024 consisted of the following:

	millions of yen								
				2025					
	Во	ok Value	Fa	ir Value	Differences				
Cash and cash equivalents	¥	49,831	¥	49,829	¥	(2)			
Notes and accounts receivable		9,381		9,381		-			
Electonically recorded monetary clims		373		373		-			
Short-term investments and investments in securities		20,303		20,303		-			
Total assets	¥	79,888	¥	79,886	¥	(2)			
Accounts payable	-	9,322	-	9,322		-			
Total liabilities	¥	9,322	¥	9,322	¥	_			
			milli	ons of yen					
			milli	ons of yen 2024					
	Во	ok Value				erences			
Cash and cash equivalents	Bo ¥	ok Value 50,549		2024		erences (1)			
Cash and cash equivalents Notes and accounts receivable			Fa	2024 ir Value	Diffe				
*		50,549	Fa	2024 oir Value 50,548	Diffe				
Notes and accounts receivable		50,549 9,589	Fa	2024 hir Value 50,548 9,589	Diffe				
Notes and accounts receivable Electonically recorded monetary clims		50,549 9,589 327	Fa	2024 ir Value 50,548 9,589 327	Diffe				
Notes and accounts receivable Electonically recorded monetary clims Short-term investments and investments in securities	¥	50,549 9,589 327 13,876	Fa ¥	2024 sir Value 50,548 9,589 327 13,876	Diffe ¥	(1) - - -			
Notes and accounts receivable Electonically recorded monetary clims Short-term investments and investments in securities Total assets	¥	50,549 9,589 327 13,876 74,341	Fa ¥	2024 sir Value 50,548 9,589 327 13,876 74,340	Diffe ¥	(1) - - -			

thousands of U.S.dollars(Note 1) 2025 Book Value Fair Value Differences 334,434 334,422 Cash and cash equivalents (12)Notes and accounts receivable 62,961 62,961 2,501 2,501 Electonically recorded monetary clims Short-term investments and investments in securities 136,265 136,265 \$ \$ (12) Total assets 536,161 536,149 \$ 62,563 62,563 Accounts payable Total liabilities \$ 62,563 \$ 62,563 \$

Repayment schedule of, cash and cash equivalents, notes and accounts receivable, short-term investments and investments in securities, long-term loans.

	millions of yen									
	2025									
		Within one year		Over one year within five years		er five s within years		er ten		
Cash and cash equivalents	¥	49,829	¥	-	¥	-	¥	-		
Notes and accounts receivable		9,381		-		-		-		
Electonically recorded monetary clims		373	-		-			-		
Short-term investments and investments										
in securities		510		4,554		111				
Total assets	¥	60,093	¥	4,554	¥	111	¥	_		

	millions of yen									
				202	24					
		Within one year		one year in five ears	Over five years within ten years			er ten		
Cash and cash equivalents	¥	50,548	¥		¥	-	¥			
Notes and accounts receivable		9,589		-		-		-		
Electonically recorded monetary clims		327		-		-		-		
Short-term investments and investments										
in securities		510		40		168		-		
Total assets	¥	60,974	¥	40	¥	168	¥	-		
10111 455015		00,777		10		100				

	thousands of U.S.dollars(Note 1)										
		2025									
			Ove	r one year	Over five						
		ithin one	Wi	thin five	years	s within	Over	ten			
		year	years		ten years		year	S			
Cash and cash equivalents	\$	334,422	\$	-	\$	_	\$				
Notes and accounts receivable		62,961		-		-					
Electonically recorded monetary clims		2,501		-		-					
Short-term investments and investments											
in securities		3,423		30,561		747					
Total assets	\$	403,307	\$	30,561	\$	747	\$	-			

#### (3) Fair value information of financial instruments by level of inputs

Based on the observability and the significance of the inputs used to determine fair values, fair value information of financial instruments is presented by categorizing measurements into the following three levels:

Level 1 fair value: the fair value measured by quoted prices of identical assets or liabilities in active markets.

Level 2 fair value: the fair value measured using directly or indirectly observable inputs other than Level 1.

Level 3 fair value: fair values measured using unobservable inputs.

Financial assets and financial liabilities measured at fair value in the consolidated balance sheet

		Millions of yen									
				2	.025						
				Fair	r valı	ie					
Types of shares		Level 1	_	Level 2	_	Level 3	_	Total			
Investments in securities											
Other securities											
Shares	¥	9,305	¥	-	¥	-	¥	9,305			
Bonds		-		4,488		-		4,488			
Investment trust				1,439		_		1,439			
Total assets	¥	9,305	¥	5,927	¥		¥	15,232			
				Millio	ns of	yen					
	_				024						
	_	Fair value									
Types of shares	_	Level 1		Level 2		Level 3		Total			
Investments in securities	_		_		_		_				
Other securities											
Shares	¥	8,771	¥	-	¥	-	¥	8,771			
Investment trust		-		1,499		-		1,499			
Total assets	¥	8,771	¥	1,499	¥	_	¥	10,270			
			The	ousands of U	J.S.do	ollars(Note 1	)				
	_				.025	•					
	_			Fair	r valu	ie					
Types of shares	_	Level 1		Level 2		Level 3		Total			
Investments in securities			_		_						
Other securities											
Shares	\$	62,449	\$	-	\$	-	\$	62,449			
Bonds		-		30,122		-		30,122			
Investment trust				9,659		<u>-</u>		9,659			
Total assets	\$	62,449	\$	39,781	\$		\$	102,230			

The fair values of investment trusts are not included in the above.

(Note) Valuation techniques and inputs used in measuring fair value Investments in securities

Listed securities are measured using quoted prices. Fair value of listed securities are classified as Level 1, because they are traded in active markets.

# 6. Short-term Investments and Investments in Securities

Short-term investments at March 31, 2025 and 2024 consisted of the following:

					Thous	ands of U.S.	
		Million	n	dollars(Note 1			
		2025		2024		2025	
Bonds and debentures	¥	-	¥	_	\$	-	
Time deposits		510		510		3,423	
Other		-		-		-	
	¥	510	¥	510	\$	3,423	
THE CHARLES THE CONTRACT OF THE CHARLES		1 2025	1 202 4				

			¥	510	¥	510	\$	3,423
The following is a summary of investments i	n sec	urities at M	arch 3	1, 2025 and	1 2024 1	respectivel	y:	
				Million	s of yen			
					31, 2025			
					ecurities			
				Gross		Gross	В	ook Value
			ι	ınrealized	ur	nrealized	(1	Estimated
		Cost		gains		losses		fair value)
Equity securities	¥	3,473	¥	5,864	¥	(32)	¥	9,305
Bonds	1	4,416	1	80	1	(8)	1	4,488
Other		776		686		(25)		1,437
other	¥	8,665	¥	6,631	¥	(65)	¥	15,231
Add: Securities without readily determinable				0,001		(00)		4,563
Tida securities without readily determinate	1411	, arac					¥	19,793
								<u> </u>
	Į.							
					31, 2024			
					ecurities			1 77 1
		Gross Gross				ook Value		
		<b>a</b> .	ι	ınrealized	ur	nrealized	,	Estimated
		Cost		gains		losses		fair value)
Equity securities	¥	3,235	¥	5,546	¥	(11)	¥	8,771
Other		813		749		(64)		1,497
	¥	4,048	¥	6,295	¥	(75)	¥	10,268
Add: Securities without readily determinable	fair	value			<del></del>			3,097
							¥	13,365
			Thou	sands of U.				
				March 3				
				Other s	ecuritie			1 37 1
			_	Gross		Gross		ook Value
		Cost	ι	ınrealized		nrealized	-	Estimated fair value)
		Cost		gains		losses		iaii vaiue)
Equity securities	\$	23,306	\$	39,359	\$	(215)	\$	62,449
Bonds		29,636		536		(51)		30,122
Other		5,211		4,605	_	(169)	_	9,648
	\$	58,152	\$	44,500	\$	(434)	\$	102,219
Add: Securities without readily determinable	fair	value						30,623
							\$	132,842

#### 7. Inventories

Inventories at March 31, 2025 and 2024 comprise the following:

		dollars(Note 1				
		2025		2024		2025
Finished goods	¥	3,293	¥	3,012	\$	22,103
Work in process		838		817		5,621
Raw materials and supplies		1,770		1,550		11,880
	¥	5,901	¥	5,379	\$	39,604

Revaluation loss on inventories of  $\S 10$  million (U.S.\$69 thousand) and  $\S 17$  million based on the lower of cost or market method was deducted from the carrying amounts of inventories at March 31,2025 and 2024, respectively.

#### 8. Investments in Affiliates

Investments in affiliates as of March 31, 2025 and 2024 consisted of the following:

		Millior	ns of yen	1	dollars(Note 1	
	2025		2024		2025	
Investments in securities (Stocks)	¥	914	¥	868	\$	6,137

## 9. Property, Plant and Equipment

Accumulated reduction entry of property , plant and equipment purchased using funds from a government subsidy amounted to  $\S187$  million (U.S.\$1,257 thousand) and  $\S187$  million at March \$1,2025 and \$2024, respectively.

#### 10. Retirement and Pension Plans

The following tables set forth the changes in benefit obligation, and plan assets of the Company at March 31, 2025 and 2024 respectively:

#### (1) Changes in Benefit Obligations

					Thou	sands of U.S.	
		Million	is of ye	n	dollars(Note 1)		
	2025			2024		2025	
Beginning balance of benefit obligations	¥	2,391	¥	2,334	\$	16,050	
Service costs		142		144		956	
Interest costs		26		25		173	
Actuarial differences arising during the year		(20)		7		(133)	
Retirement benefits paid		(123)		(118)		(828)	
Past service costs		5		0		32	
Ending balance of benefit obligations	¥	2,421	¥	2,391	\$	16,250	

#### (2) Changes in Pension Assets

					Thous	ands of U.S.	
		Million	s of ye	n	dollars(Note 1)		
	2025 2024			2024	2025		
Beginning balance of pension assets	¥	1,368	¥	1,270	\$	9,181	
Expected return on pension assets		49		44		331	
Actuarial differences arising during the year		(18)		42		(123)	
Contributions made by the Company and consolidated subsidiary		68		65		457	
Retirement benefits paid		(53)		(53)		(355)	
Ending balance of pension assets	¥	1,414	¥	1,368	\$	9,490	

# (3)Reconciliation of benefit obligations and pension assets with net defined benefit liability and asset on the Consolidated Balance Sheets

		Million	en		sands of U.S. ars(Note 1)	
		2025		2024		2025
Funded benefit obligations Pension assets Net amount of liability and asset on Consolidated Balance Sheets	¥	2,421 (1,414) 1,007	¥	2,391 (1,368) 1,023	\$	16,250 (9,490) 6,760
					Thous	ands of U.S.
		Million	s of ye	n	dolla	rs(Note 1)
	2025		2024			2025
Net defined benefit liability Net amount of liability and asset on Consolidated Balance Sheets	¥	1,007	¥	1,023	\$	6,760 6,760

#### (4)Retirement Benefit Expenses

		Million		ands of U.S. rs(Note 1)	
	2025		2024		 2025
Service costs	¥	142	¥	144	\$ 956
Interest costs		26		25	173
Expected return on pension assets		(49)		(44)	(331)
Amortization of actuarial differences		(4)		3	(27)
Amortization of past service cost		5		0	32
Retirement benefit expenses for defined benefit pension plans	¥	120	¥	128	\$ 804

# (5)Remeasurements of Defined Benefit Plans (Other Comprehensive Income) Breakdown (before deduction of tax effects)

		Millions of yen					
	202	2025		2024		2025	
Actuarial differences, etc.	¥	(0)	¥	35	\$	(2)	
Total	¥	(0)	¥	35	\$	(2)	

# (6)Remeasurements of Defined Benefit Plans (Accumulated Other Comprehensive Income) Breakdown (before deduction of tax effects)

		Millions of yen					
	20	2025		2024		2025	
Unrecognized actuarial differences, etc. Total	¥ ¥	(0)	¥	0	\$	(1)	

#### (7)Pension Assets Breakdown

	2025	2024
Bonds	18.6%	18.1%
Stocks	45.9%	46.9%
General account	6.8%	7.2%
Other	28.7%	27.8%
Total	100.0%	100.0%

#### Rate of expected return on pension assets

The expected return on pension assets is determined based on the current and estimated future rates of return on various pension assets.

#### (8)Basic Assumptions for Calculating Benefit Obligations

	2025	2024
Discount rate	1.0%	1.0%
Expected rate of return on pension assets	3.6%	3.5%
Expected rate of salary increase	2.5%	2.5%

# 11. Supplemental Information for Consolidated Statements of Changes in Net Assets

## (a) Type and number of outstanding shares

	Thousand of shares Year ended March 31,2025						
Types of shares  Issued stock:	Balance at beginning of year	Increase in shares during the year	Decrease in shares during the year	Balance at year end			
Common stock	4,513	_	_	4,513			
Treasury stock:	1,515			1,513			
Common stock	1,611	0	-	1,611			
	Thousand of shares Year ended March 31,2024						
Types of shares	Balance at beginning of	Year ended M Increase in shares during	Decrease in shares during	Balance at			
Types of shares  Issued stock:		Year ended M Increase in	March 31,2024  Decrease in	Balance at year end			
• • • • • • • • • • • • • • • • • • • •	beginning of	Year ended M Increase in shares during	Decrease in shares during				
Issued stock:	beginning of year	Year ended M Increase in shares during	Decrease in shares during	year end			

# **(b)Dividends** (1)Dividends paid to shareholders

				Year ended	March 31,2024				
Date of	Resolution		Type of					Cut-off	Effective
approval	by	·	shares		mount	Amo	unt per share	date	date
June 25, 2024	Annual gener of shareh		Common stock	(Million s of yen) ¥1,161	(Thousand of U.S.dollars) \$7,789	(Yen) ¥400	(U.S.dollars) \$2.68	March 31, 2024	June 26, 2024
				Year ended	March 31,2023				
Date of	Resolution		Type of					Cut-off	Effective
approval	by		shares		Amount	Amo	ant per share	date	date
June 28, 2023	Annual gener of shareh	_	Common stock	(Million s of yen) ¥1,016	(Thousand of U.S.dollars) \$6,816	(Yen) (U.S.dollars) ¥350 \$2.35		March 31, 2023	June 29, 2023
(2)Dividen		off date du		•	an effective date	-	uent to the fisca	ıl year	
	Resolution								
Date of	approved by	Type of shares	Source of dividends		Amount	A max	ant per share	Cut-off date	Effective date
June 26, 2025	Annual general meeting of shareholders	Common	Retained earnings	(Million s of yen) ¥1,161	(Thousand of U.S.dollars) \$7,789	(Yen) ¥400	(U.S.dollars) 2.68	March 31, 2025	June 27, 2025
			•	Year ended	March 31,2024				
Date of approval	Resolution approved by	Type of shares	Source of dividends	A	Amount		unt per share	Cut-off date	Effective date
June 25, 2024	Annual general meeting of shareholders	Common stock	Retained earnings	(Million s of yen) ¥1,161	(Thousand of U.S.dollars) \$7,789	(Yen) ¥400	(U.S.dollars) 2.68	March 31, 2024	June 26, 2024

# 12. Selling, General and Administrative Expenses

Selling, general and administrative expenses for the years ended March 31, 2025 and 2024 are summarized as follows:

					Thous	ands of U.S.
		Millions of yen				
		2025		2024		2025
Packing and haulage expenses	¥	1,120	¥	960	\$	7,516
Employees' salaries and Bonuses		707		675		4,747
Provision for bonuses		130		130		875
Retirement benefit expenses		31		34		206
Research and development expenses		798		804		5,357

## 13. Research and Development Expenses

Research and development expenditure charged to income was  $\frac{1}{2}$ 798 million(U.S.\$5,357 thousand) and  $\frac{1}{2}$ 804 million for the year ended March 31, 2025 and 2024, respectively.

#### 14. Income Taxes

The Company is subject to several taxes based on income, which in the aggregate resulted in statutory tax rates of approximately 30.62% and 30.62% for the years ended March 31, 2025 and 2024. Overseas subsidiary is subject to income taxes of the country in which it operates.

The effective rate for the two years ended March 31, 2025 and 2024 differs from the Company's statutory tax rate for the following reasons:

	2025	2024
Statutory tax rate	30.62	30.62
Permanently nondeductible expenses	0.08	0.05
Permanently nontaxable dividends received	(0.48)	(0.57)
Per capital levy of residents tax	0.12	0.11
Difference of tax rates of overseas subsidiary	(0.24)	(0.29)
Tax credit on research and development	(0.76)	(0.61)
Elimination of intercompany dividend income	(0.07)	(0.09)
Other	(0.54)	(0.29)
Effective tax rate	28.73	28.93

The significant components of deferred tax assets and deferred tax liabilities at March 31, 2025 and 2024 are presented below:

	Millions of yen			1	dollars(Note 1)	
	2	2025				2025
Deferred tax assets:						<u>.</u>
Net defined benefit liability	¥	317	¥	316	\$	2,125
Net unrealized holding losses on securities		28		29		191
Accrued employee bonuses		102		101		687
Accrued enterprise tax payable		72		91		481
Loss on valuation of golf club membership		30		29		200
Depreciation		27		26		182
Loss on valuation of investment securities		32		21		214
Unrealized losses on inventories		6		7		40
Other		54		49		362
Gross deferred tax assets		668		670		4,483
Valuation allowance		_		_		-
Total deferred tax assets		668		670		4,483
Deferred tax liabilities:						
Net unrealized holding profits on securities		(2,090)		(1,928)		(14,028)
Fair value of consolidated subsidiaries		(168)		(170)		(1,127)
Other		` -		(0)		-
Total deferred tax liabilities		(2,258)		(2,098)		(15,154)
Net deferred tax assets		7		9		50
Net deferred tax liabilities		(1,597)	-	(1,437)		(10,721)

# 15. Comprehensive Income

Reclassification adjustments and income tax effects attributable to other comprehensive income for the years ended March 31, 2025 and 2024 are as follows:

	) ('11' C					usands of
	Millions of yen				U.S dollars	
	2	025		2024		2025
Valuation difference on available-for-sale securities:						
Gains (losses) arising during the year	¥	359	¥	2,940	\$	2,408
Reclassification adjustments		(18)		-		(124)
Before income tax effects		340		2,940		2,284
Income tax effects		163		900		1,094
Total		177		2,040		1,190
Foreign currency translation adjustments:						
Adjustments arising during the year		180		211		1,205
Reclassification adjustments		_		-		-
Before income tax effects		180		211		1,205
Income tax effects		-		-		-
Total		180		211		1,205
Remeasurements of defined benefit plans:						
Adjustments arising during the year		4		32		25
Reclassification adjustments		(4)		3		(27)
Before income tax effects		(0)		35		(2)
Income tax effects		0		(11)		1
Total		(0)		24		(2)
Share of other comprehensive income of entities accounted						
foe using equity method:						
Adjustments arising during the year		(1)		0		(8)
Reclassification adjustments		(1)		1		(8)
Total		(2)		1		0
Total other comprehensive income	¥	354	¥	2,276	\$	2,378

#### 16. Segment and Related Information

Matsumoto Yushi-Seiyaku Co., Ltd. For Japan segment, P.T. Matsumoto Yushi Indonesia for Asia segment, and Lissom Chemical Industry, Ltd. for Asia segment respectively, function as an independent business entity developing comprehensive strategies and promoting business operations.

The reported segments are individually accounted for, with separate financial data available, and are subject to periodical scrutiny by the Board of Directors for performance evaluation and resources assignment.

#### (1) Segment information

Segment information for the years ended March 31, 2025 and 2024 consisted of the following respectively:

			Milli	ons of yen 2025		
	Japan		Japan Asia			l segments
Sales Anionic surfactants	¥	3,742	¥	7	¥	2 740
Nonionic surfactants	+		Ť	543	+	3,749 24,547
Cationic and zwitterionic surfactants		24,005 813		343 4		24,347 818
High polymer and inorganic chemicals		11,863		2,154		14,018
Revenue from contracts with customers		40,423	-	2,708		43,131
Sales to external customers		40,423	-	2,708		43,131
Inter-segment		461		12		474
Total sales	¥	40,885	¥	2,720	¥	43,605
Segment income		9,014		291	<u> </u>	9,305
Total assets	-	90,145		4,282		94,427
Total liabilities		13,338		441		13,779
Other		13,330				13,777
Depreciation	¥	1,001	¥	47	¥	1,048
Capital expenditure	-	540	-	42	-	582
			Milli	ons of yen 2024		
		Japan		Asia	Tota	l segments
Sales	3.7	2.525	3.7		3.7	2.522
Anionic surfactants Nonionic surfactants	¥	3,527	¥	6	¥	3,532
Cationic and zwitterionic surfactants		23,594 830		505 10		24,099 840
High polymer and inorganic chemicals		10,961		2,095		13,056
Revenue from contracts with customers		38,912	-	2,615		41,526
Sales to external customers	-	38,912		2,615		41,526
Inter-segment		414		18		432
Total sales	¥	39,325	¥	2,633	¥	41,958
Segment income		8,455	<u> </u>	313	_	8,768
Total assets		84,871		3,873		88,743
Total liabilities		13,752		422		14,174
Other		,,				,
Depreciation	¥	915	¥	37	¥	952
Capital expenditure		1,599		22		1,621
- •						

	Thousands of U.S.dollars						
				2025			
Sales		Japan		Asia	Tota	al segments	
Anionic surfactants	\$	25,114	\$	47	\$	25,161	
Nonionic surfactants	4	161,107	Ψ	3,644	Ψ	164,751	
Cationic and zwitterionic surfactants		5,456		27		5,483	
High polymer and inorganic chemicals		79,617		14,456		94,073	
Revenue from contracts with customers		271,295		18,174		289,469	
Sales to external customers		271,295		18,174		289,469	
Inter-segment		3,094		81		3,175	
Total sales	\$	274,396	\$	18,255	\$	292,651	
Segment income		60,497	-	1,953		62,450	
Total assets		605,000		28,738		633,738	
Total liabilities		89,517		2,960		92,477	
Other							
Depreciation	\$	6,718	\$	315	\$	7,033	
Capital expenditure		3,624		282		3,906	
(2) Adjustments and eliminations					TI.	1 CHIC	
Decembration of sales		Millian	f			sands of U.S.	
Reconciliation of sales		Million 2025	is or yo	2024	don	ars(Note 1) 2025	
		2023		2024		2023	
Segment sales	¥	43,605	¥	41,958	\$	292,651	
Inter-segment transactions (elimination)		(474)		(432)		(3,179)	
Group sales	¥	43,131	¥	41,526	\$	289,472	
						sands of U.S.	
Reconciliation of income		Million	s of y		doll	ars(Note 1)	
		2025		2024		2025	
Segment income	¥	9,305	¥	8,768	\$	62,449	
Adjustment of inventory		(23)		(9)		(155)	
Amortization of goodwill		-		0		-	
Group operating income	¥	9,282	¥	8,759	\$	62,293	
						sands of U.S.	
Reconciliation of assets		Million	s of y		doll	ars(Note 1)	
		2025		2024		2025	
Segment operating assets	¥	94,427	¥	94,427	\$	633,736	
Inter-segment transactions (elimination)		(99)		(146)		(666)	
Adjustment of inventory		(18)		(15)		(122)	
Other adjustments		880		931		5,907	
Group assets	¥	95,189	¥	95,196	\$	638,855	
-				<u> </u>	===	· · · · · · · · · · · · · · · · · · ·	

Reconciliation of liabilities						
	2025			2024		2025
Segment operating liabilities Inter-segment transactions (elimination) Other adjustments	¥	13,779 (99) 142 13,822	¥	13,779 (146) 147 13,780	\$	92,477 (666) 956
Group liabilities	<u> </u>	13,822	Ŧ	13,/80	Ф	92,767
(3) Related information						
Products and Services information	Mill	ions of yen	Mill	ions of yen		sands of U.S. ars(Note 1)
Sales to external customers		2025		2024		2025
Surfactants Useb makes and increasing about sole	¥	29,114 13,455	¥	28,470 12,523	\$	195,393 90,300
High polymer and inorganic chemicals Other		563		534		3,778
Total	¥	43,131	¥	41,526	\$	289,472
						sands of U.S.
Geographic information	Mill	ions of yen	Mill	ions of yen	dolla	ars(Note 1)
Sales to external customers	-	2025		2024	2025	
Japan China Asia	¥	13,383 15,206 10,179	¥	12,727 15,786 9,298	\$	89,816 102,055 68,317
Other		4,363		3,715		29,284
Total	¥	43,131	¥	41,526	\$	289,472
Main customers information Sales	Millions of yen		Mill	ions of yen 2024		sands of U.S. ars(Note 1) 2025
Marubeni Chemix Corporation Nippon Quaker Chemical, Ltd.	¥	13,862 4,707	¥	14,368 4,407	\$	93,035 31,589

# 17. Related Party Transactions

Principal transactions between the Company and its affiliate for the years ended March 31, 2025 and 2024 are summarized as follows:

	Millions of yen					.dollars	
	2025 2024				2025		
Sales(Nippon Quaker Chemical, Ltd.)	¥	4,707	¥	4,407	\$	31,589	
Purchase(Nippon Quaker Chemical, Ltd.)		2,047		2,313		13,740	
18. Per Share Data							
		V	en		U.	.S.dollars	
		2025		2024		2025	
Net income per share	¥	2,354.19	¥	2,586.38	\$	15.800	
Net assets per share	¥	27,368.74	¥	25,283.56	\$	183.683	
The bases for calculating net income per share are as follow	s:						
					The	ousands of	
		Million	sof	yen	U.	.S dollars	
		2025		2024		2025	
Profit attributable to owners of parent	3.7	6.020	<b>T</b> 7	7.505	Ф	45.041	
available for distribution to common shareholders	¥	6,830	¥	7,505	\$	45,841	
		Sha	ares				
		2025		2024			
Weighted average number of shares for net income		2,901,333		2,901,557			
The bases for calculating net assets per share are as follows:							
					The	ousands of	
		Million	s of	yen	U.	S dollars	
		2025		2024		2025	
Total net assets	¥	81,367	¥	75,338	\$	546,088	
Amounts deducted from total net assets							
Noncontrolling interests		(1,963)		(1,979)		(13,176)	
Net assets attributable to shares of common stock		79,404		73,358		532,912	
		Sha	ares				
	_	2025		2024			
Number of shares of common stock used in the							
calculation of net assets per share		2,901,260		2,901,423			

Thousands of

# 19. Asset Retirement Obligations

Asset retirement obligations for the year ended March 31, 2025 and 2024 consisted of the following respectively:

	Millions of yen 2025		Millions of yen 2024		Thousands of U.S. dollars(Note 1)  2025	
Balance at beginning of year	¥	120	¥	119	\$	805
Payments for purchase of property, plant and equipment		-		0		-
Interest cost		1		1		4
Balance at end of year	¥	120	¥	120	\$	809
•						

# 20. Subsidiaries

The Company's subsidiaries are as follows:

	Ownership	
Name	Interest	Country of Incorporation
P.T.Matsumoto-Yushi Indonesia	65%	Indonesia
Lissom Chemical Industry, Ltd.	55%	Taiwan

#### 21. Revenues from contracts with customers

#### (1)Disaggregation of revenue from customer contracts

The disaggregation of revenue from contracts with customers is as described in Notes18 (Segment and Related Information).

#### (2) Revenues from contracts with customers

Information for understanding revenues is provided in Note 2(i), "Summary of Significant Accounting Policies—Standards for Recognizing Revenues and Expenses"

#### (3) Revenue in the current and subsequent consolidated fiscal years

#### (a) Receivables from contracts with customers and contract liabilities

Contract liabilities relate mainly to advances received from customers from the obligation to transfer goods or products to customers.

They are included in "Other current liabilities" under current liabilities in the accompanying consolidated financial statements.

The contractual liability balances recorded at the beginning of the period are generally recognized as revenue within 1 year.

The balances of receivables from contracts with customers and contract liabilities were as follows.

			Thousands of U.S.		
	Millions of yen 2025		dollars(Note 1) 2025		
Receivables from contracts with customers (opening balance)					
Notes and accounts receivable	¥	9,435	\$	63,320	
Electronically recorded monetary claims		327		2,193	
Total	¥	9,762	\$	80,016	
Receivables from contracts with customers (closing balance)	\ <u></u>				
Notes and accounts receivable	¥	9,188	\$	61,662	
Electronically recorded monetary claims		373		2,501	
Total	¥	9,561	\$	64,163	
Contract liabilities (opening balance)	¥	105	\$	704	
Contract liabilities (closing balance)	¥	36	\$	239	
			Thous	sands of U.S.	
	Milli	ions of yen		sands of U.S. ars(Note 1)	
		ions of yen 2024			
				urs(Note 1)	
Receivables from contracts with customers (opening balance)	2	2024	dolla	ars(Note 1) 2024	
Notes and accounts receivable		9,070		1 (Note 1) 2024 60,872	
Notes and accounts receivable Electronically recorded monetary claims	¥	9,070	dolla \$	60,872 1,671	
Notes and accounts receivable Electronically recorded monetary claims Total	2	9,070	dolla	1 (Note 1) 2024 60,872	
Notes and accounts receivable Electronically recorded monetary claims Total Receivables from contracts with customers (closing balance)	¥ ¥	9,070 249 9,319	\$	60,872 1,671 76,385	
Notes and accounts receivable Electronically recorded monetary claims Total Receivables from contracts with customers (closing balance) Notes and accounts receivable	¥	9,070 249 9,319 9,435	dolla \$	60,872 1,671 76,385	
Notes and accounts receivable Electronically recorded monetary claims Total Receivables from contracts with customers (closing balance) Notes and accounts receivable Electronically recorded monetary claims	¥ ¥ ¥	9,070 249 9,319 9,435 327	\$ \$ \$	60,872 1,671 76,385 63,320 2,193	
Notes and accounts receivable Electronically recorded monetary claims Total Receivables from contracts with customers (closing balance) Notes and accounts receivable Electronically recorded monetary claims Total	¥ ¥ ¥	9,070 249 9,319 9,435 327 9,762	\$ \$ \$	60,872 1,671 76,385 63,320 2,193 80,016	
Notes and accounts receivable Electronically recorded monetary claims Total Receivables from contracts with customers (closing balance) Notes and accounts receivable Electronically recorded monetary claims	¥ ¥ ¥	9,070 249 9,319 9,435 327	\$ \$ \$	60,872 1,671 76,385 63,320 2,193	

#### (b) The transaction prices allocated to remaining performance obligations

The total amount of the transaction price allocated to the remaining performance obligation is 36 million yen, and expected to be recognized within 1 year.